



We Serve with Smile  
at your Budget Price

## About Us

Duxte is a company providing Enterprise IT solutions helping clients shift to new business models using disruptive technologies. Our proven domain experience, technical expertise and in-depth knowledge of latest industry trends empower us to build innovative enterprise solutions.

As a strategic partner, we will determine the right combination of technologies for your business - from the tech that exists today to the emerging tech of tomorrow. We drive change in our clients' businesses and processes by providing a greater degree of flexibility and measurable value & results.

# 10+

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Year's Experience  
Since - 2011

# 600+

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Satisfied Clients

# 20+

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Industries Served

# 6+

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Countries Clients

## Our Values

### Our Vision

Our VISION is to be a global leader in IT solutions and services with impetus on innovation, excellence, and implementation of ethical Business Strategies - with the ultimate aim of giving back to the society.

### Our Mission

"Our MISSION is to CREATE innovative products and DELIVER excellence in services with constant emphasis on engineering, process quality and customer satisfaction - We ADD value to your business."

### Quality Policy

"We DELIVER effective quality solutions and services to our clients - meeting project requirements and achieving continuous excellence in all our products and services – guided by our defined global standards in quality management."

## Our Core Values

**Delivering excellence based on values of trust and ethics.**



Excellence



Transparency & Integrity



Innovation



Accountability



Collaboration

## Awards & Accolades

The awards bestowed upon us strengthen our determination to offer high-quality service to the people who matter the most – our clients.

- Intuit QuickBooks Solution Provider of the year 2015 in East Africa
- Intuit QuickBooks Emerging Partner of the year 2016 in East Africa
- Sage Customer Retention Partner of the year 2019 in the East African Region



## Key Industries Served

We cater to diverse domains and have established our footprints in over 20+ industry verticals.



Government



Insurance



Finance & Banking



NGOs



Manufacturing



Transportation  
& Logistics



Retail



Education



Construction



Energy



Healthcare



Travel &  
Hospitality



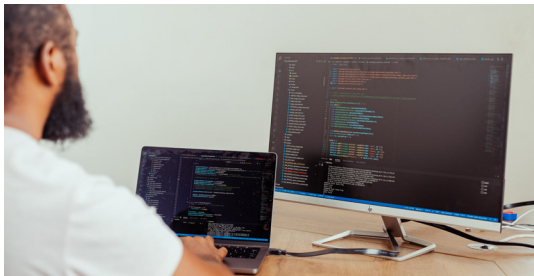


## Our Service Offerings

We provide each client with a unique, professional and customized solution suitable to their business, requirements and budget. We research all aspects of your business and target market, and offer you the best possible solutions which are both cost and time effective.

### Software Development

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We develop custom software solutions unique to the company and the way it does business.

- Innovation & Products
- Web Design & Development
- Web Application Development
- Mobile Apps Development
- Internet of Things (IoT)
- Artificial Intelligence
- Blockchain

### Accounting Software & ERP

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Perform at your best with our award-winning accounting software & ERP.

- QuickBooks Online
- Sage 200 Evolution
- Sage 300cloud
- Sage X3
- Sage 300 People

## Branding, Advertising & Marketing

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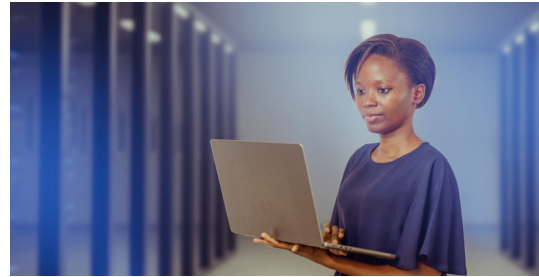


We are a leading creative marketing agency devoted to developing relationship between you and your customers.

- Creative
- Advertising & Media
- Marketing & Brand Management
- Public Relations
- Digital Marketing

## IT Services & Solutions

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Duxte offers proven IT Services & Solutions that improve productivity and grow enterprise IT infrastructure.

- Domains and Hosting
- IT Support & Maintenance
- Security Systems
- Network Design and Security
- Software & Hardware Supply
- Cloud Services

**No matter what you are looking for  
we have the skills to get it done**







## Software Development

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### Web Development

We have built secure web application development solutions that align with customer's business strategies and requirements.

- Angular JS
- VueJS
- Flutter
- HTML 5
- Golang
- Java
- Microsoft
- Drupal CMS

### Mobile App Development

We harness the latest technologies, tools, frameworks and SDKs to develop custom mobile apps for iPhone, iPad, and Android.

- iOS
- Android
- Flutter
- React Native
- Progressive Web Apps

### Artificial Intelligence

With a proficiency in AI technology, we help businesses adapt to the intelligent solution by providing AI consulting, deployment, and support.

- Machine Learning
- Chatbot
- NLP

## Internet of Things

Duxte delivers enterprise and consumer IoT applications to support smart initiatives from diverse industries that can transform business operations and change people's lives.

- Smart Cities
- Home Automation
- Energy Monitoring
- Entertainment Automation
- Infrastructure Automation

## Blockchain Development

Helping clients adopt the Blockchain technology by addressing the challenges of security, process and technology.

- Consulting
- Decentralized
- Smart Contract
- Hyperledger
- Crypto Exchange

**I was able to oversee the project that LHRC contracted Duxte Limited to create a system for reporting human rights violations in the country, Hakikiganjani. Throughout working with Duxte, I noticed not only professionalism and timely delivery but high integrity as well. I would recommend Duxte at any time.**

Kagose Leonard,  
ICT Manager, Legal and Human Rights Centre

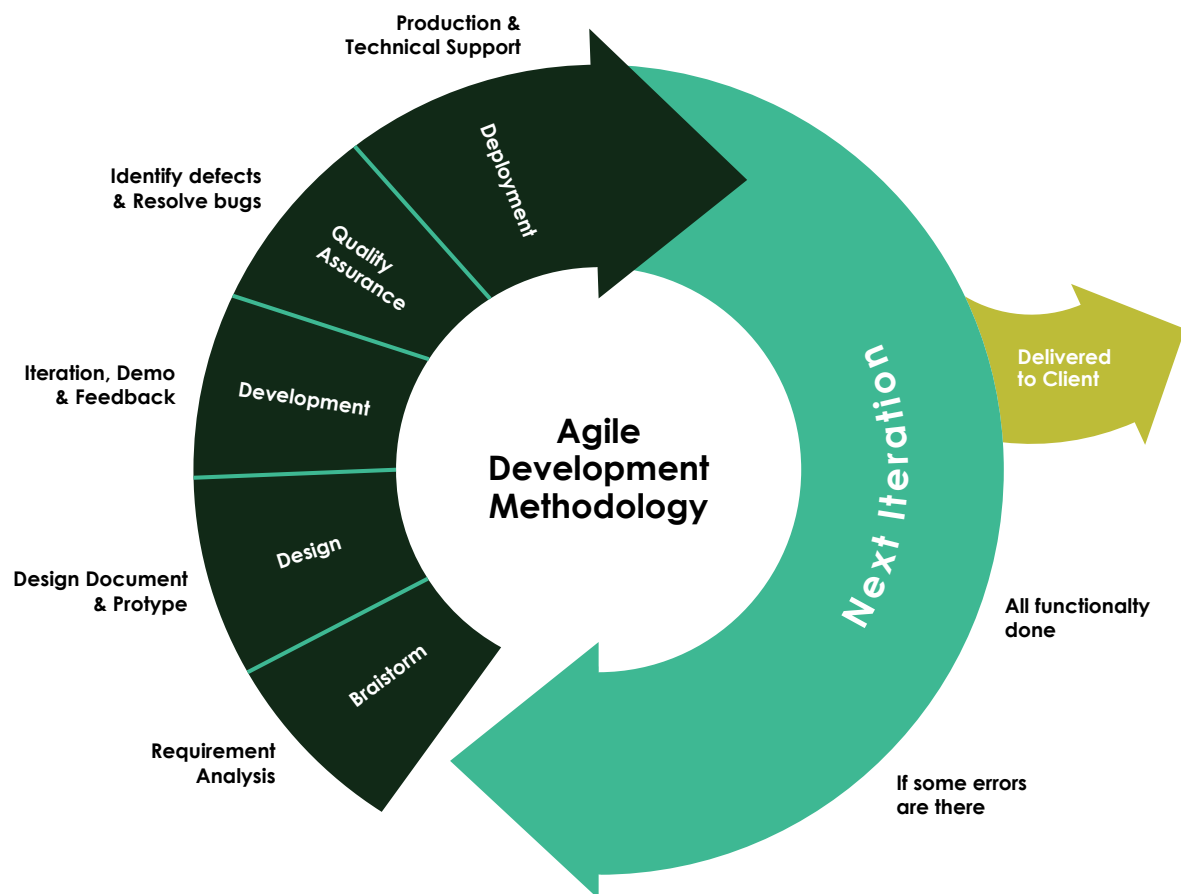


# Our Software Development Methodologies

## Agile

Agile methodology introduces new changes with continuous communication and collaboration with short-term software development cycles called iterations. This method is best to accommodate change and the need to produce software faster.

- Incremental and iterative development minimizing risk
- Focuses on people over processes
- Divide tasks into smaller modules called sprints
- Predetermine scope of work and assign dedicated people to teams
- Bifurcate work till the final release



## Waterfall

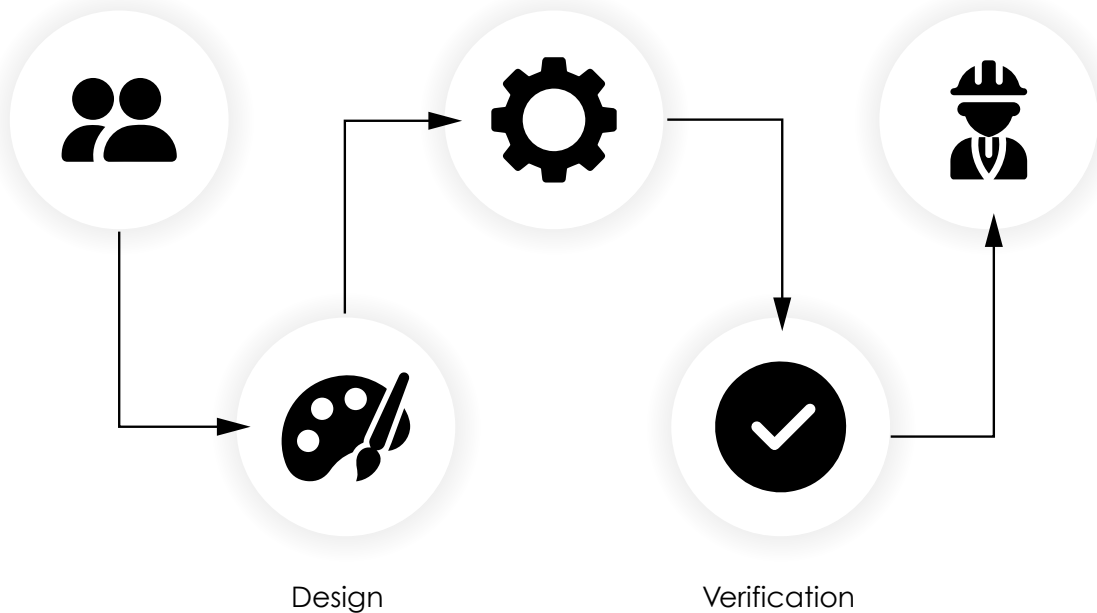
Linear in nature with projects progressing in stages, Waterfall methodology depends on completion of one stage precedes the other. Under this model determine, we determine and analyze requirements, design, implement, test, deploy and maintain the project.

- Suitable for large teams with a very clear understanding of the project's scope
- Defined scope, objective and expectations before the start of the development process
- Most effective method for small projects in cases where the requirements are well defined

Requirements

Implementation

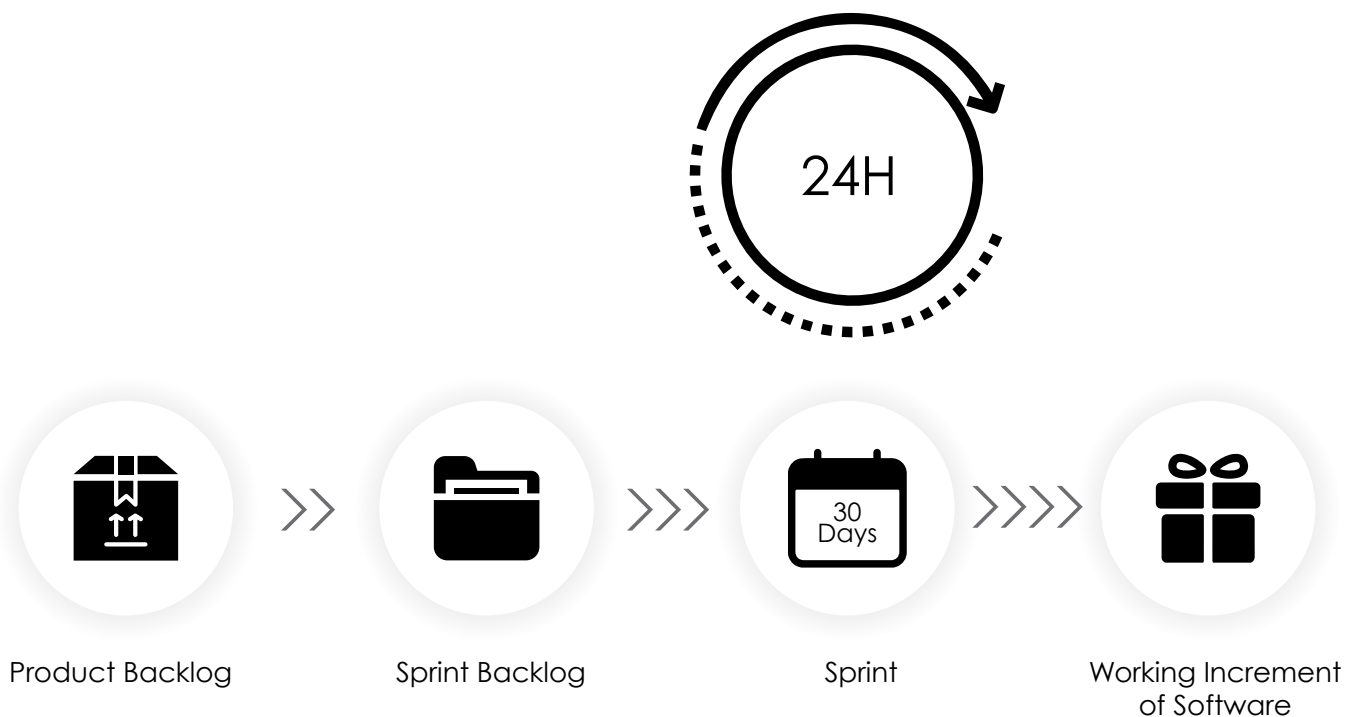
Maintenance



## Scrum

Scrum development kicks off with a brief planning for each sprint, daily scrum meetings to highlight project progress, and a final review. It is ideal for managing projects which does not have well defined requirements and feedback from the client.

- Ideal for projects with rapidly changing, dynamic or highly evolving requirements
- Development process moves in a series of sprints or iterations
- Flexibility to adapt to emerging business realities
- Fast feedback cycle to stay focused and discover problems





## Accounting Software & ERP

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Track expenses, customise invoices, run reports and more - all in one place with QuickBooks Online. Work from anywhere on multiple devices.

- Track sales, expenses and profits
- Create & send unlimited invoices
- Track and manage your sales tax
- Works on PC, Mac, and mobile
- Bank-level security and encryption
- Invite accountant to access data
- Import and export from Excel
- Manage and pay bills
- Transact in multiple currencies
- Generate sales quotes
- Track income and expenses by job or project
- Control user access
- Configure with local tax rates
- Manage supplier bills & payments
- Handle multiple currencies
- Track inventory
- Create purchase orders
- Create budgets
- Track Sales and profitability for each location
- Track project profitability New!
- For up to 25 users, plus your accountant



# sage 200 Evolution

Sage 200 Evolution delivers an entire business management solution. It manages all operational aspects of your business, enabling you to control your financials as well as relationships with your customers, suppliers, and employees.

## **Features & Modules for Core Sage 200 Evolution**

- General Ledger
- Accounts Receivable
- Accounts Payable
- Inventory Control
- Cash Book
- Unit of Measure
- Dimension Items
- Goods Received Voucher
- Import Cost Allocations
- Invoicing
- Project Tracking
- Sales & Purchase Order Entry
- Alert Management
- Advanced Security
- Microsoft® Office Integration
- Graphs
- Central Search and KPI Dashboards
- System Audit Manager
- Tax Module
- Visual Reports
- Report Writer & Stationery
- Customisation
- SagePay (SA Users)
- Pricing Matrix
- Annuity Billing
- Bank Statement Manager
- Customer Credit Risk Management
- Sage 200 Evolution CRM Standard

## **Add-On Modules**

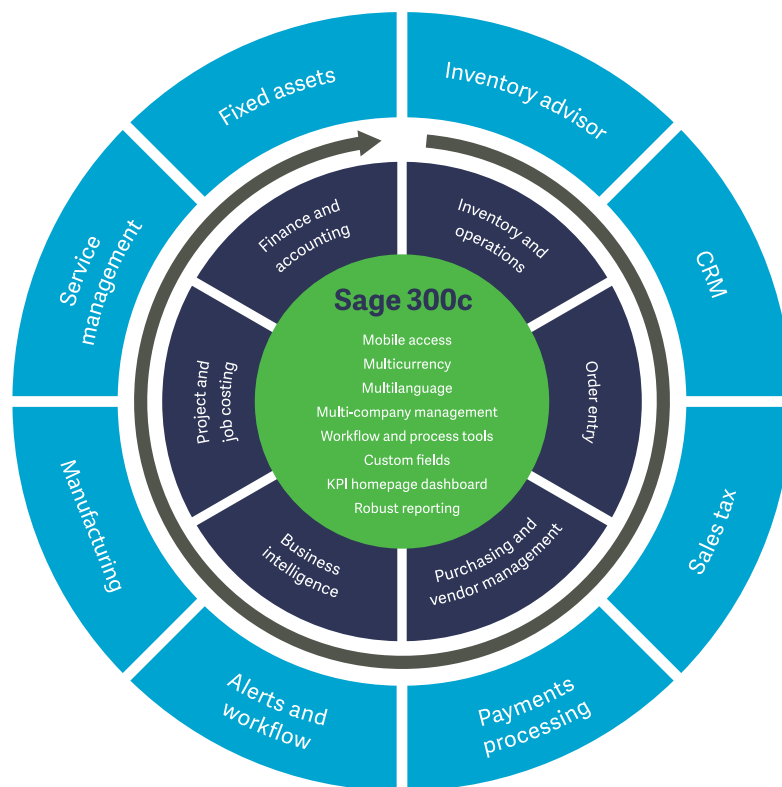
- Annuity Billing
- Lot Tracking
- Bank Statement Manager
- Manufacturing
- Bill of Materials
- Branch Accounting
- Multi-Currency
- Multi-Warehousing
- Sage 200 Evolution Intelligence Reporting
- Municipal Billing
- Debtors Manager
- Payroll
- Customer Account Consolidations
- Point of Sale
- mSCOA
- Customer Credit Risk Management
- Pricing Matrix
- Delivery Management
- Procurement
- Advanced Procurement
- Fixed Assets
- Sage 200 Evolution CRM Standard
- Retail Point of Sale
- Sage 200 Evolution CRM Premium
- Job Costing
- Serial Number Tracking
- Voucher Management
- Service Manager
- Global Tax

# sage 300cloud

Sage 300c helps small and medium companies manage their entire business across geographies without the cost or complexity of traditional enterprise resource planning (ERP) software. The preferred solution for tens of thousands of companies across the globe, Sage 300c connects the most important aspects of your growing business, including:

- Financials
- Operations and inventory
- Project and vendor management
- Sales, marketing, and customer service
- Human resource management and payroll

The advantages keep coming. Sage has an extensive network of third-party solution providers whose add-on solutions extend Sage 300c ever further to meet the specialised needs of your business.



## **Anytime, anywhere mobile access**

Sage 300c offers anytime, anywhere, and any-device access to business and transactional data, critical to supporting an increasingly mobile and geographically dispersed business.



Take control of all your business processes with a unified business management suite from ERP, financials, operations and payroll & HR. Sage X3 offers rich and integrated functionality to support all your core business processes with minimal IT investment and resources.

**FINACIAL  
MANAGEMENT**



Budgets & Accounting  
Fixed Assets  
Financial Reporting  
Dashboards

**SUPPLY CHAIN  
MANAGEMENT**



Purchasing  
Inventory & Warehousing  
Sales  
Customer Service

**PRODUCTION  
MANAGEMENT**



BOM & Production Planning  
Shop Floor Control  
Quality Control  
Non-Conformance

**PROJECT  
MANAGEMENT**



Project Definition  
Project Execution  
Time Sheet  
Financial Tracking

Cloud:



Mobile:



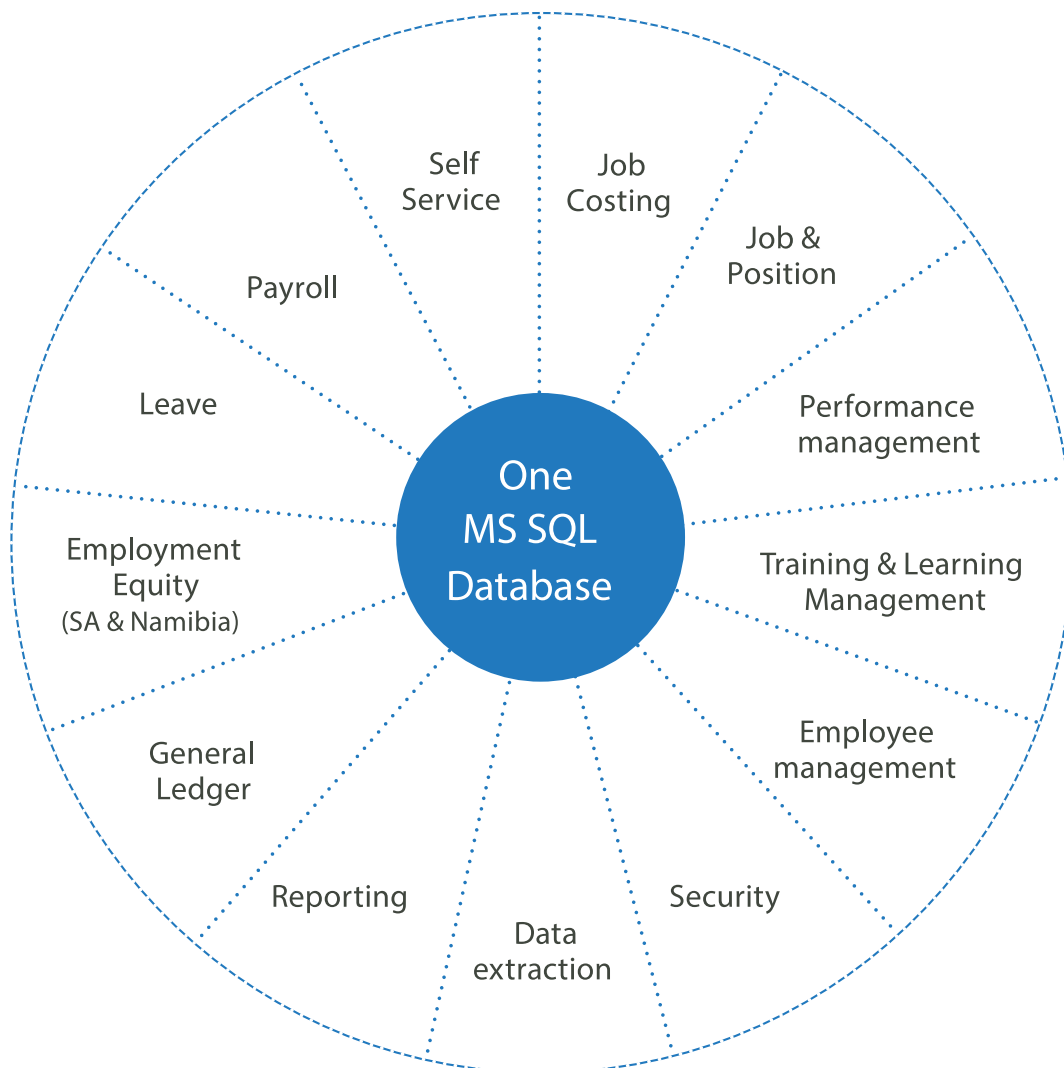
Windows 10

**Our experience using Sage has been very good and the implementing partner Duxte Limited has been very professional and committed to ensure a successful implementation. We have absolutely no hesitation in recommending Sage 300 ERP and highly recommend Duxte Limited for their services.**

Daniel Mariki,  
Finance Manager, Dar es Salaam Yacht Club

# sage 300 People

Sage 300 People comprises an agile, innovative and cost-effective HR solution that effortlessly and powerfully processes HR and payroll functions in your business.







## Branding, Advertising & Marketing

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### Creative

A creative marketing agency that delivers results.

- Logo Design
- Graphic Design & Print
- Corporate Identity Design
- Content Development
- Photography & Videography
- 2D and 3D Animations
- Production & Scenic Design

### Marketing & Brand Management

Effective marketing and brand management that adds value to products and builds loyalty among customers.

- Marketing Plans
- Strategic Planning
- Brand Perception Assessment
- Organization Identity & Branding
- Stakeholder Relationship Management

### Advertising & Media

Whatever your business is, the purpose of our talented strategic planners and creative teams is to make your brand the assets that enable you to Lead The Change.

- Strategic Campaign Concepts
- Digital, Print & Broadcast Ad Development
- Media Strategies
- Media Buying
- Campaign Monitoring & Reporting

## Public Relations & Events

A good PR agency tells you what you need to hear – not what you want to hear. We can give you the kind of advice that will benefit your company's image and bottom line.

- Public Relations Strategies
- Trade Show Booth Management
- Crisis Communications
- Full-event production
- Press Release Writing & Distribution

## Digital Marketing

From online and mobile advertising, to social networks we help you to define the most efficient digital tools for your needs.

- Marketing Strategy
- Search Engine Optimization
- Social Media Monitoring & Management
- Mobile Marketing
- Paid Media
- Social Media
- Strategies & Content Development

**Duxte has provided lots of services to Mazars including creatives and web design. Our website was recommended as one of the best. Our long-term relationship with them and continued support has helped us excel. They are creative, on time with competitive pricing. We cannot say enough good about them and highly recommend their services to everyone.**

Witness Shilekirwa,  
Partner at Mazars Tanzania



## IT Services & Solutions

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### Domains & Hosting

We offer affordable web and emails hosting services including domain registration like .co.tz, .or.tz, .ac.tz, .info.tz, .com, .net, .org etc. All our hosting plans whether 2GB, 5GB, 10GB storage and above comes with:

- Unmetered Bandwidth
- Unlimited Email accounts
- Free Domain included
- Free SSL Certificate
- 24/7 Customer Support



### IT Support & Maintenance

Struggling with an IT issue you can't resolve? We provide onsite and remote support for your hardware and software with guaranteed SLA's. Our support services include:

- Telephone helpdesk and 24-hour remote monitoring
- Regular checks and maintenance of your computer systems
- Repairs, upgrades or refurbishment of your devices
- Cyber security and data recovery

## **Network Design & Security**

Whether your IT hardware is wired in or wireless, we can assess your networking needs and make sure that you are investing in appropriate infrastructure for your environment.

- LAN and WAN Design
- VPN IPSEC
- L3 MPLS VPN Design and Implementation
- Dedicated Server Design

## **Cloud Services: Microsoft Office 365**

Duxte provide expertise in migrating your business to Microsoft Cloud offerings including Office 365.

## **Software & Hardware Supply**

We offer the best prices on all computer related parts and components. With us you will get best prices and services.

- Computers and Computer Accessories
- Printers, Scanners & Print Supplies
- Networking Products
- Data Storage Products
- Monitors & Projectors
- Server & Server Management
- Power, Cooling & Racks
- Collaboration & IP Telephony
- Cables

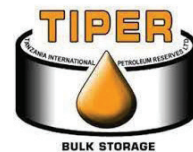
**With aviation we work 24/7 and we are very happy to work with Duxte with the support they are giving us. They are very professional, available and on time.**

Rosemary Kacungira,  
MD at Equity Aviation Services



# Clients

Some of our clients





## Why Duxte



### **Excellence**

Duxte employs seasoned experts with significant experience in diversified domains and equipped with all the emerging technologies to deliver the best IT solutions for you.



### **Turnaround Time**

We believe in completing all our projects before deadline to ensure client satisfaction and spare sufficient buffer time to modify design if needed as per client feedback.



### **Value for Money Solutions**

With an industry experience of 10+ years we use refined processes to give cost advantage to all our clients. We specialize in delivering best solutions at your budget price.



### **Technical Support**

We offer FREE one-year technical support after project completion to make sure that our clients don't face any problem even after the development is over.





**“We have helped many companies like yours to stabilize IT budgets, increase productivity and eliminate technology headaches.**

**Spend your time doing what you do best - and let us do the same for your business.”**

## Get in Touch

Thank you for showing interest in Duxte Limited. We look forward to build a long term relationship with you. You can know more about us and our services from our website:

**[www.duxte.co.tz](http://www.duxte.co.tz)**

### **Duxte Limited**

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